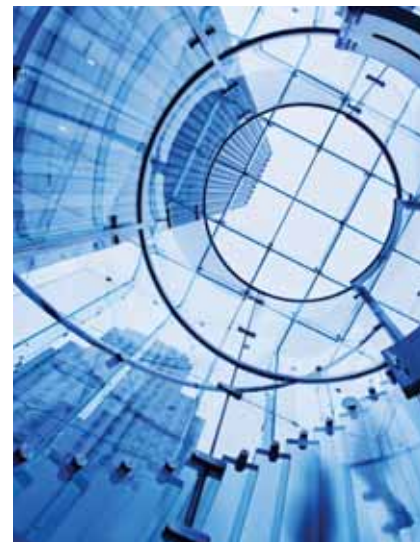


# ESCALATE

## CAPITAL PARTNERS

*Mezzanine Capital for Growth Companies*



**Escalate Capital Partners** is an institutionally backed mezzanine fund that invests in high growth companies. We are an ideal partner at the critical growth phase in a company's lifecycle, offering patient capital tailored to each company's unique needs. Escalate Capital has built a track record as a valued and committed partner through periods of robust growth and economic uncertainty. Our investment team has a combined 75+ years of experience and has invested more than \$2 billion in over 500 companies.

### INVESTMENT CRITERIA

#### Target Company Profile

- Proven business model
- Revenue > \$10 million
- Double-digit growth
- Near cash flow breakeven

#### Industries of Interest:

- Software
- Mobile/Wireless
- Tech-enabled services
- Healthcare & medical devices

#### Financing Purposes

- Growth capital
- Permanent working capital
- Acquisition financing
- Recapitalizations

#### Tailored Financing Solutions:

- Up to 2 years interest-only
- Up to 5-year maturity
- Flexible repayment terms
- No prepayment penalties

### ESCALATE CAPITAL ADVANTAGES

- Invests \$5 to 15 million
- Substantially less dilutive than equity
- Flexible complement to senior bank debt
- Institutional investors with long-term view
- Passive investment: no voting rights or board representation
- Syndication capabilities

### SELECT INVESTMENTS

#### Current



\$20 Million



\$7.5 Million



\$5 Million



\$12.5 Million



\$13 Million

#### Former



Acquired by  
IBM



Acquired by  
Logitech



Acquired by  
Cisco



Acquired by  
Ariba



IPO

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